

EUROCOMM SECURITIES LIMITED

Individual Investor’s Investment Objective & Policy Statement.

The purpose of this statement is to help the investor to understand the nature of investment risk in the capital market.

Stock market investments are bound to rise and fall based on investment performance. Investment performance depends on a lot of factors including (but not limited to): the nature of the product or service of the listed company, the quality of the management and board of directors of the company, the cycle of demand and supply of the product or service, the cycle of the economy both domestic and global, the introduction of new products, changes in life styles of the consumers, changes in government regulations, etc.

The investor , therefore, has the responsibility of monitoring his/her own investment against the background of the factors that may impact his/her chosen investment as well as his/her risk tolerance and return objective.

Risk tolerance refers to how much risk the investor is BOTH willing and able to bear. Where there is a mismatch between an investor’s willingness and ability to take risk the investor should seek further education so as to avoid the dangers of excess risk taking. Risk aversion is the degree of an investor’s inability and unwillingness to take risk. The risk objective largely determines how high the return objective can be set.

The investor MUST understand the interdependence of risk and return. They are two sides of the same coin. In deciding on risk and return objectives therefore, the investor must consider his/her own constraints, investment horizon, (for example, a short time horizon affects the ability to take risk), capital market expectations, etc. It must be understood that while investments may yield dividends and capital appreciation the investment may also be wiped off completely.

It is vital that the investment policy statement be prepared in a calm atmosphere to be used in crisis as a shield from the pressure of making unwise decisions in an atmosphere of panic.

The investor is responsible for selecting and terminating investment options, monitoring performance and generating relevant communications to his/her broker. Specifically, he/she remains the sole BUY, HOLD, AND SELL DECISION- MAKER. Stock markets investment do involve a substantial degree of risk which may result in a substantial or complete loss of funds therefore, the investor should carefully evaluate whether his/her financial situation is appropriate for such risk capital investment.

I,.....have read and understood the above and I ACCEPT.

Signature & Date.....

